



Medical College and Hospital
Kalitheerthalkuppam, Puducherry 605107

IIC CALENDER ACTIVITY

Institution's Innovation Council



Title: Session on Angel Investment/VC Funding Opportunity for Early-Stage Entrepreneurs.

Organizing Secretary: Dr. P. Sanjay, Dean Research, IIC-Convener

IIC Student Coordinator: Deepak V

Date: 23-07-2025.

Objectives:

- Educate participants on the fundamentals of angel investment and venture capital, including how they work, key differences, and stages of funding.
- Guide entrepreneurs on how to prepare their start-up for investment, including pitch preparation, valuation, and due diligence requirements.
- Expose attendees to real-world funding opportunities and investor expectations, helping them understand what investors look for in early-stage start-ups.
- Connect entrepreneurs with potential investors, mentors, or platforms that can facilitate future funding and business growth.

Participant Details:

A total of 50 participants attended the workshop, including MBBS undergraduate and postgraduate students, along with IIC ambassadors. The session was designed for participants interested in understanding start-up funding opportunities, particularly in the area of angel investment and venture capital. Attendees gained valuable insights into funding strategies, investor expectations, pitch

preparation, and early-stage fundraising processes, equipping them with the knowledge to navigate the investment landscape effectively

Moderators:

Dr.Guru Prasad Srinivasan,M.Sc.,Ph.D., Co-founder and Chief Revenue Officer (CRO),
Nektinno Consultancy and Technologies Private Limited.

Programme Overview:

The workshop on Angel Investment and Venture Capital Funding for Early-Stage Entrepreneurs was conducted to empower aspiring innovators and student entrepreneurs with a foundational understanding of start-up funding. The session introduced participants to the various stages of start-up financing, focusing on angel investment and venture capital as critical funding avenues in the early stages of a business.

Through expert-led discussions and interactive segments, participants learned how to identify potential investors, prepare effective pitches, and understand valuation and due diligence processes. The workshop also covered real-world examples and strategies to attract and engage with investors. It served as a valuable platform for students to bridge the gap between innovation and commercialization by exploring how to secure funding for their entrepreneurial ideas.

Outcomes:

- Participants gained a clear understanding of the fundamentals of angel investment and venture capital funding, including stages, processes, and key differences.
- Attendees learned how to effectively prepare and present a start-up pitch to potential investors.
- Students became familiar with key investor expectations, start-up valuation, and due diligence procedures.
- The workshop encouraged entrepreneurial thinking among medical and postgraduate students by exposing them to real-world funding opportunities.
- Participants were motivated to explore innovation and take early steps toward transforming ideas into investable ventures.

Way Forward:

The workshop paved the way for aspiring student entrepreneurs to explore real-world start-up funding. Moving forward, participants will be encouraged to refine their ideas, engage in pitch events, and seek mentorship through institutional support. Further initiatives like follow-up sessions and start-up networking will help sustain interest and guide them toward building investable ventures.



IIC Calendar Activity - Level 1 Activity
Session on Angel
Investment/VC Funding Opportunity
for Early-Stage Entrepreneurs



Dr. Guru Prasad
Srinivasan, M.Sc., Ph.D.,

Co-founder & Chief Revenue Officer
(CRO), Nektinno Consultancy and
Technologies Private Limited

23.07.2025

Time : 10.00 AM - 01.00 PM

Venue : Own book reading hall - 1st floor

Event Coordinator : Dr. Nalini Y C
Professor - Physiology

Convener
Dr.Sanjay.P
Dean (Research)

President
Dr.R.N.Kagne
Director

Organized by
Institution Innovation Council-SMVMCH